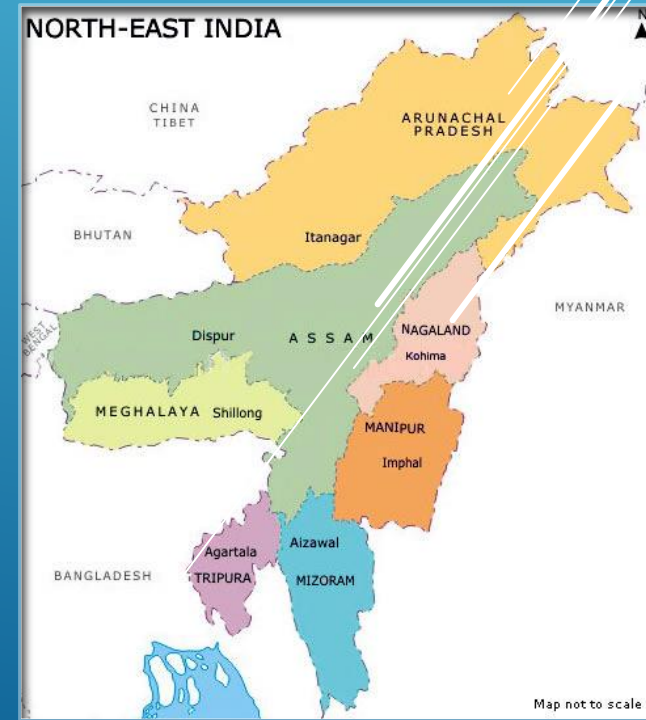


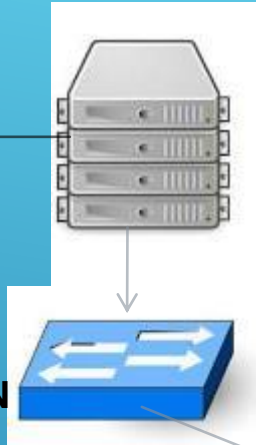
# FTTH TECHNOLOGY for ISP's in India

**Shailendra Singh**  
Founder & CEO  
Shaildhar Telecom Services Pvt. Ltd.



# AGENDA

- ▶ **FTTH Architecture For Broadband**
- ▶ **LCO's Evolution To FTTH/ EDFA**
- ▶ **Operational Challenges**
- ▶ **Smart Home – FTTH Use Case**
- ▶ **Shaildhar Telecom Profile**

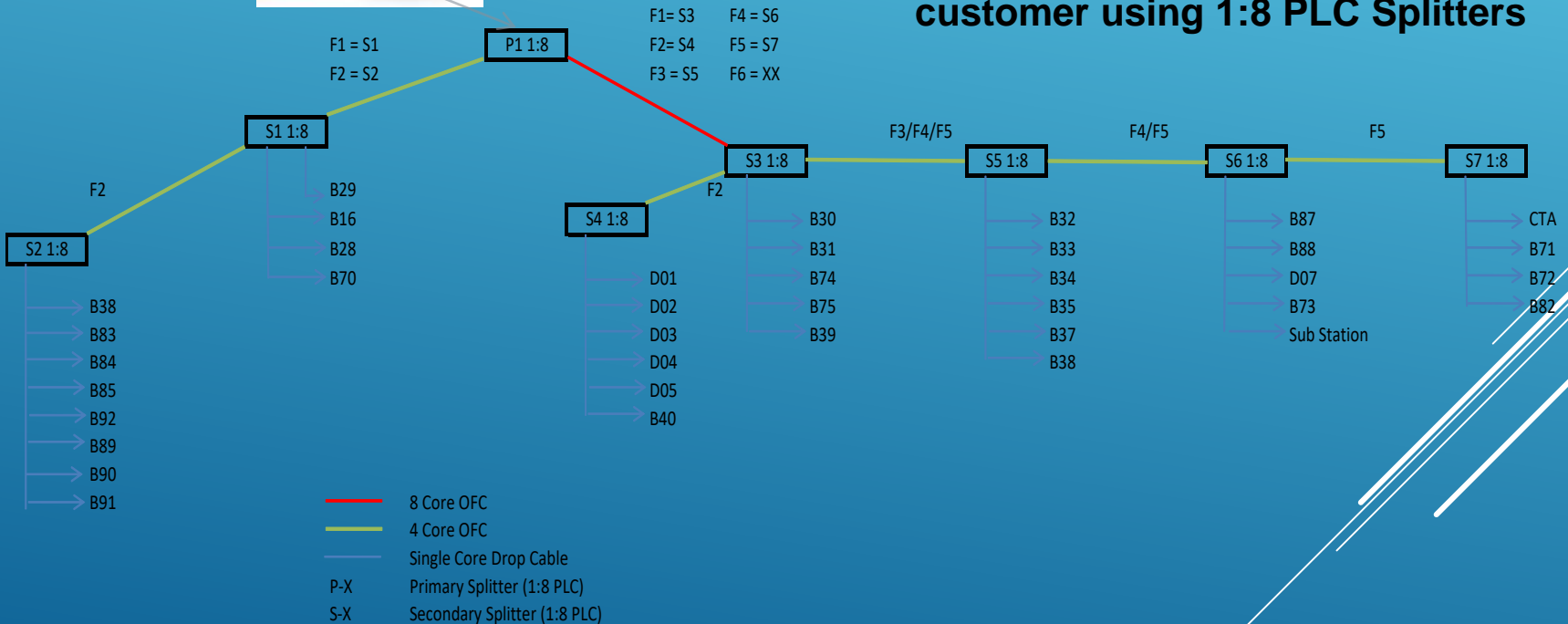


**Proxy AAA**

**To Core Switch  
(Slide 2)**

**GPON or GEPON**

**A typical access network connecting customer using 1:8 PLC Splitters**



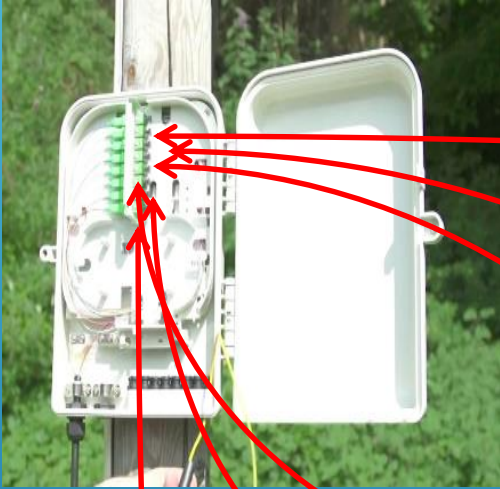
**Network Topology - Access Network on FTTH**

**Topology for Home / SME connection where NAS / Gateway Router acts as Gateway**

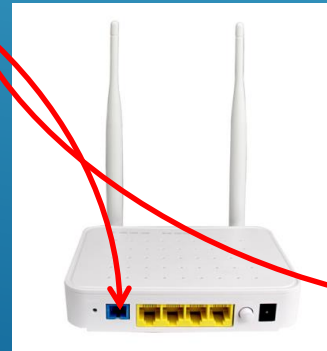
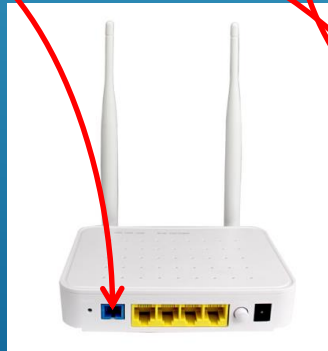


**SHAILDHAR**  
telecom services

Distribution Box with OFC Splitter



**Customer home  
ONU with WiFi**



**Network Topology - Access Network on FTTH**

**Customer connectivity from Roadside Distribution Box using OFC drop Wires**

- ▶ Traditional Cable Operators use Power Amplifiers – For FTTH they need to Optimize their network – This calls for a major Education of the LCO's
- ▶ Cable Operators need to migrate to a cleaner network with Passive Splitters
- ▶ Cable TV operators are slowly but surely adopting EDFA to improve their productivity

## **LCO'S EVOLUTION TO FTTH/ EDFA**

- ▶ Aerial Fiber is the best option – Mostly hosted on Electricity Towers – However different Electricity boards have different views and Commercials on the same – **No help from DoT on this**
  - ▶ This is the biggest challenge for an ISP
  - ▶ Leads to downtime as well since Electrical Networks are constantly being upgraded
  - ▶ Better interaction is required between DoT/ Municipal Corporation and Electricity Board for a smoother operation for ISP's

## OPERATIONAL CHALLENGES

- ▶ Redundancy is a challenge – We are creating new models for the same
- ▶ Centralized Versus Distributed Network
- ▶ Availability of Manpower – Except for Assam and Manipur Technical Manpower is a challenge in the North East

# **OPERATIONAL CHALLENGES**

**(CONTD.)**

- ▶ WiFi Based Security Cameras
- ▶ WiFi Based Electronic Locks/ Video Door Bell
- ▶ Zigbee Gateway based Smart Home Solutions
  - ▶ Smart Plug
  - ▶ Door/ Window sensor
  - ▶ Gas Sensor
  - ▶ Smoke Sensor

**SMART HOME – FTTH use case**



# SHAILDHAR PROFILE

- Shaildhar was Founded in 2009 as a Services company
- For the first 5 years we executed turn-key projects:
  - Optical transmission
  - Micro-wave transmission
  - Wi-max and Wi-Fiin such diverse markets as Bhutan, Sri Lanka and Maldives
- Since 2015 we have been running Broadband Services
  - Managed Service Partner for Railtel Railwire across North East
  - Since 2017 we have been running our own Broadband services across Meghalaya, Mizoram and now Arunachal
  - Offices in Shillong, Guwahati and Aizawl

